



RepCamp Partner Program

Earn client revenue share and access exclusive resources

What is RepCamp?

RepCamp is a cloud and mobile platform designed to improve the commercial activities of sales representatives and optimize order processing. RepCamp consists of:

- An [application in the cloud](#) to efficiently manage and distribute all your commercial information* to the mobile devices of your representatives.
- A [mobile cross-platform application](#) whereby you will be able to access to the commercial information of your customers, show your product catalogue, draw up budgets and place orders (online/offline).
- Multiple [systems of synchronization](#) and uploading information to the cloud (API, Excel, Backoffice) enabling full integration with third party software.

How many Subscription Plans do exist?

RepCamp is marketed under a subscription scheme (SAS) which offers three Plans:

- [Free](#), limited to a single user, just basic functionality. The Plan includes 30 days of Premium utilities to test the product in depth.
- [Indie](#), ideal for independent sales representatives, limited to up to five users, with basic functionality and import utility which allows for the manual uploading of CSV/EXCEL files.
- [Premium](#), designed for companies, unlimited users, advanced functionality with access to RepCamp API which enables integration with third party software.

Who is behind RepCamp?

[Kriter Software](#), a manufacturer of Business Management solutions since 1989, with headquarters located in the city of Mataró (Great Barcelona). More than 500 companies from multiple industry sectors are a guarantee of their services and products. Its leading product, the management software Kriter ERP, complements and integrates into an ecosystem of solutions including: Kriter Finanzas (financial management), PREK (portal B2B), Kriter Store (e-commerce) and RepCamp, a mobility solution for sales representatives. For further information please visit our web page: www.kriter.net.

What is RepCamp Partner Program?

The partners' international program aims at providing support and financial reward to those firms wishing to market [RepCamp](#) and offer customizing, training and support services.

What kind of Partners are we looking for?

We seek Partners who share our pioneering vision of sales mobility and who are willing to to complete their Catalogue of Services with RepCamp: Business Solutions Integrators, Services Providers and Consultants who are passionate about helping their customers grow.

Who is responsible for the installation and/or training at the customer's request?

[RepCamp](#) has been designed to be user-friendly. However, all value-added services that might be requested by the customer, such as consulting, implementation or integration into their systems through RepCamp API, will be directly managed by the Partner.

Find Repcamp at



as a Free download

www.repcamp/partner
partners@repcamp.com

POWERED BY





What is the compensation for my work?

Our Partners enjoy additional support in order to offer value-added services to their customers, as well as rewards for the RepCamp distribution.

• Compensation between 15% and 25 % for the sale of and support given to subscriptions. These percentages raise as the number of customers grow. The payment will be made monthly and on a recurring basis.

Monthly Sums	Commission
First 2000 € or 2000 \$	15%
Next 8000 € or 8000 \$	20%
More than 10000 € or 10000 \$	25%

Example: Commission for the sum of 15.000. The commission will be the result of adding 15% of 2.000, plus 20% of 8.000 plus 25% of 5.000. Total 3.150

- Value-added services to customers, such as consulting, setting, ERP integration and Premium support.
- Technical and commercial assistance to provide additional services.
- Material resources and support in sales promotion and marketing.
- Early access to new utilities.
- Credentials and inclusion in the Partner List.
- Partner Dashboard, which will allow the monitoring of your customers' status.

Is there any online training system?

Indeed, RepCamp provides learning videos at <http://vimeo.com/repcamp>, and a user's guide within the application.

Can I use RepCamp API freely?

The API is totally open and free of charge. Each partner can develop her or his own integration modules depending on each market, industry or particular software needs in order to integrate it with another information system.

RepCamp exports all data in standard format so any integrated solution can be installed using the import/export tools available in every ERP / CRM. It is not compulsory to use the API but we recommend to do so in order to automate the process. Information and resources for developers at <http://developers.repcamp.com>.

How can I start and become a partner?

- Register your interest by completing the following form: <http://www.repcamp.com/app/partner/login/register>. Our team will contact you to better know your business and the customers to whom you wish to distribute RepCamp. We will also be happy to answer any question you might have about the program.
- Receive your unique Partner code. It is a single code to identify your customers and to allow us to monitor them.
- There is no access and permanence fee for the Program.

What are our future plans for RepCamp?

RepCamp evolution is defined and planned. Future functionalities will be developed on the basis of the know-how accumulated through years of experience in the software and consulting market. Please visit <http://www.repcamp.com>.